Introduction of ProjectManagement

Software for Project Management and Controlling

1. As Internet service provider the main focus of New Identity AG is project business. What is your main requirement for project management software?

Our main requirement for project management software was the ability to recognise rather quickly the project's status. Status means the expenditures, the financial and planning side of your business, the comparison of worked and planned hours. In other words: Do I have enough resources to carry out the project in time?

In addition, we require management reports on all projects: How about the open contract volume? How about the rendered services? In summary, two basic principles are important to us: How does the operative or planning side look like and how do the management reports look like?

2. Why did you choose ProjectManagement?

We did search for software that did harmonise well with SAP Business One. One important aspect was integration, in particular with respect to accounting data and ERP master data. For this reason, many other products were out of the question. But the main reason was that when we had a closer look at MARI Projekt, we noticed that the software meets our requirements to a great extent, in particular with respect to project planning. In addition, the software provides many useful interfaces, for example to Outlook, Word and above all to Microsoft Project.

Moreover, the experience gained with many other customers by the service provider was quite obvious. For this reason, all individual requirements with respect to customising strategies were met right from the beginning so that we

were able to clearly define the configuration of the entire system for our needs.

3. How long did the implementation take?

The implementation took approximately three months, from the first contact to the end of the training etc.

4. In which way has the project management in your company improved since the implementation of ProjectManagement?

It has improved considerably! The management of projects has become more standardised. All the employees adhere to the processes because of the existing standards that they cannot ignore. On the one hand, there exist standards that are preset by the programme, for example, when starting or creating a project and when planning a project.

On the other hand, the overview of the projects' operating figures did improve considerably. The management reports of ProjectManagement and, in addition, the large number of individual project views enables us to access project figures quickly and easily.

5. Which experience did you make with the support of MARINGO Computers during and after the installation?

We made very good experiences! This was also one of the main reasons why we did choose this service provider. Other reasons were its customer orientation, its keen sense of customizing and the ability to view the business from the customer's perspective. To this date, MARINGO has an eye for the needs of the customer and reacts very flexible on the customer's requirements. This was one main asset for us. Furthermore, the service provider is in touch with many customers what influences and supports further developments with the result that the software as a whole becomes better and better.